

Name in Full : Utpal Devendra Dave
Date of Birth : 02-06-1973 **Age** : 43
Educational Qualifications : BSC, MBA

Work Experience :

Organization	Designation	Duration in years	From ___ to ___ (dates)
ICICI Bank	Regional Head	11 years 10 months	Since June 2006 continued
Kotak Mahindra Old Mutual Life Insurance	Branch Manager	4 years 4 months	Feb 2002 to June 2006
First Flight Couriers	Business Development Manager	3 months	July 2001 to September 2001
Suman Motels Ltd	Area Manager	4 years 6 months	Oct1996 to feb2001

Training Experience :

Organization	No. of hrs	Topic/ subject	No. of Trainees	Year
ICICI Bank	500 hours	Product/process/people development/leadership development/improving productivity & goal setting/time management & improving efficiency/understanding people expectations & managing performance /interpersonal skills	Average 12-15 per batch	During the job period
Kotak Mahindra Old Mutual Life Insurance	250 hours	Product/process/opening & closing sales call/ negotiation skills/ upgrading of knowledge about economic scenario	Average 12-15 per batch	During the job period

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