

Akhilesh Sajjan Sharma

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Profile Summary:

1. Certified Trainer from **MEPSC** [Management & Entrepreneurship & Professional Skill Council].
2. Certified **Mind Power Training Program** under Sahil Kothari-Life Coach.
3. Certificate of attained 2 Days **Change Your Life Workshop** of Dr. Sneha Desai-Life Coach.
4. Certificate of attained 2 Days **NLP Course** by Sandeep Gajjar.
5. Grace with 6 years of experience in **Automobile Sales, Product & Process Training**.
6. Awarded as best **performance coach** in Sewells Group India Pvt Ltd.
7. Accomplished **M.A. and B.B.A degree** with first class marks.

Professional Summary:

1. **Strategic Learning Solutions Pvt Ltd** as Training Specialist (June 2016- Till Date).
2. **Sewells Group India Pvt Ltd** as Senior Performance Coach (December 2012- April 2016).
3. **Dream Honda Pvt Ltd** as Exclusive Dealer Trainer (December 2011 – December 2012).
4. **Dhru Motors Pvt Ltd** as Corporate Sales Manager (July 2011 – Dec 2011).

Project Undertaken

Hero Motocorp India Pvt Ltd (December 2012- Feb-16).

Project Name: vLead

Job Profile: Senior Sales Coach

1. Enhanced People Capability
2. Superior Customer Experience
3. Role Description



Other Projects Undertaken

BIG 92.7 FM (JANUARY - MARCH, 2008)

Winter Project prepared on "Youth Mapping For BIG 92.7 FM".



Academic Details

1. **Pursuing MBA** in Training and Development from NIBM (National Institute of Business Management)
2. **Pursuing ISTD Course** (Indian Society of Training and Development) in Batch-73.
3. **M.A.** in Mass Communication and Journalism from Veer Narmad South Gujarat University, Surat 63.92 % in 2011.
4. **B.B.A** in Bachelors of Business Administration from S.P.B College of Business Administration, Surat with 62.25 % in 2008.
5. **H.S.C** Vidhya Bharti English Medium School from Surat with 52.33% in 2002.
6. **S.S.C** New Model High School from Surat with 61.71% in 2000

Accomplishments

1. Accomplished **Coach of the Month 2015** in Sewells Group India Pvt Ltd.
2. Accomplished Dream Honda **No.1 in SSI Proprietary Score.**
3. Accomplished Dream Honda **No.2 in SSI Syndicate Score.**
4. Accomplished Inter college Quiz competition **Winner** in S.P.B. College.
5. Accomplished **Reward and Recognition** by Naresh Itwala (Managing Director).
6. Accomplished **Reward and Recognition** By: Himanshu Tyagi (National Program Manager, Sewells Group India Pvt Ltd.).



Computer Skills

1. Trained and Certified with MS OFFICE packages like Word, Excel and PowerPoint.
2. Well versed with industry software such as **S-3**(Sales, Service & Spare Parts- Honda), Hero Connect and Auto Manager.

Extra Curricular Activities

1. Organized Customer Meet and **Hosted Dream Garba Night 2012.**
2. Organized and executed **Media Buzz 2011** at South Gujarat University.
3. Achieved Personal Interview with **Ashmit Patel (Bollywood Actor).**
4. Attained offstage Executive at **Lakme Fashion Week 2009**
5. Interviewed **RJ Rahil (98.3 Radio Mirchi)** and was published in Hermis newspaper.
6. Certified Opening batsmen and was selected for **Dubai Tour in 1999**, from ICCI Dubai Cricket Tournament.

Hobbies

1. Playing Cricket, professionally trained and coached in I.C.C.I (International Cricket Coaching Institute) under Bashir Gollandaz.
2. Travelling.
3. Watching Movies.

Personal Details

1. Passport Number : H3576650.
2. Passport Expires : 5th May 2019.
3. Date of Birth : 18th November 1981.
4. Languages Known : Hindi, English and Gujarati.